



We hope this finds you well and keeping warm as we ease into the Winter months. Real Estate has gone a little quiet at present, but is a great time for us to catch up on the jobs we didn't have time to do when it was busy! As the shortest day has now been and gone we are focusing on the coming months and updating our systems and preparing for the Spring Selling Season.

We are also excited to introduce some new team members... **Read on for our wrap up of the latest property news and what is happening in Riverton.**

MARKET UPDATE

Riverton Property Snapshot March - May 2023

During the Autumn months, as the weather cooled, so did the property market in Riverton. The rise in interest rates and inflation along with media reporting that prices were plummeting, did not help anyone!

However, we did still have some great sales during this period, but you just had to have patience! The urgency has gone from buyers as they take their time to make themselves familiar with the market and check out all their options. During this period we did see a good array of new listings come to market which gave buyers options.

At present, we are seeing a lot of online activity with people viewing our properties from the comfort of their home, but not so much viewing in person!

Is now a good time to buy or sell? We personally think it is a great time to buy or sell!



If you are considering selling, now is the perfect time to do it, before there is a rush of new listings to market in Spring. Buyers are still looking, so as long as your home is presented well, warm and priced right, you will likely receive good interest.

If you are looking to buy in Riverton - if the time is right for you - now is a good time to buy! If you are waiting for prices to drop, I do not think that will happen! Let us know what you are looking for in a property and we can keep you informed of anything new that may be coming to market soon!

If you do have any questions regarding the Riverton property market, please give us a call...we love talking real estate!

PROPERTY SNAPSHOT

Riverton Property Snapshot



Highest Sales Value **\$1,500,000**



Lowest Sale Value **\$400,000**



No. of Properties Sold **13**



Median Sales Value **\$595,000**



**first
national**
REAL ESTATE

Riverton

*Stats provided by
REINZ for HOUSE
sales for the last
3 months
March - May 23

AND THE WINNERS ARE...



And the winners are...Riverton First National Real Estate!

At our national conference held in Christchurch recently, we were awarded the Top Office of the Year (South Island), so we are feeling very pleased with ourselves! We must thank all our past buyers and sellers over the past year that contributed to our success!



DID YOU HEAR?



Christine Pryde - Invercargill

We are excited to introduce you to Christine who has joined our team and will be selling real estate in and around Invercargill. She has been successfully involved in the selling of property over the past 5 years and we look forward to offering our services to the Invercargill market.

Christine 027 214 6699

Robert Orchard - Tuatapere/Otautau

We are also excited to introduce you to Robert who is a Tuatapere local. With a strong background and past expertise in the real estate industry, the pull to return, has seen him hang up his tools in the Landscape Design and Construction business and return to where his passion lies - real estate!

Robert 027 924 1204



COULD YOUR PROPERTY EARN YOU INCOME?

Have you ever wondered if your property could earn you some income when you are not using it? Well wonder no more! Give us a call and we can arrange your home to have a rental appraisal - either short (nightly rental) and that way you can still use it yourself. Or what about renting it out on a long term basis? This is a no-obligation offer - just a service we are offering free of charge! We can also update you on the current value of your home...so for any of these free offers, why not see what your property is worth??

FREE OFFER

We are excited to have teamed up with **T&T Rentals** and **South Stays** to offer you valuable information on your biggest asset.



Long term rental appraisal



Short term rental appraisal



Current Market appraisal

To get this FREE OFFER
please SCAN THE QR
CODE or call us today!



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- 03 234 8756 - www.rivertonrealestate.co.nz

DUST OFF YOUR DANCING SHOES!

As part of the Matariki celebrations in Riverton, we are proud to be sponsoring the Matariki Ball. We are working alongside the Aparima College PTA to host this event as a Fundrasier for the Aparima College Kapa Haka group to raise funds for their new uniforms. So grab your friends, family, your work mates and lets have an awesome night out!

Tickets on sale now! Be quick or be disappointed!

A black poster for the Matariki Ball event. The title 'Matariki Ball' is written in a large, elegant, gold cursive font at the top. Below it, on the left, are the details: 'BAND: The Hit Men', 'VENUE: Riverton RSA', and 'TICKETS: \$50pp' in a bold, gold, sans-serif font. In the center, a gold circle contains the text 'Saturday 15 JULY' in a bold, gold, sans-serif font. To the right of the circle is a square QR code. Below the QR code, an arrow points from the circle towards it. At the bottom, there is a line of text in a gold, sans-serif font: 'Scan the qr code with your phone camera to go to ticket booking site or go to our webpage: www.rivertonrealestate.co.nz/matariki-ball/ OR available at our office or The Red Door in Riverton'. The poster is decorated with gold stars and sparkles in the top left and bottom left corners, and a row of gold stars along the bottom edge.

BAND: The Hit Men
VENUE: Riverton
RSA
TICKETS: \$50pp

**Saturday
15
JULY**

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